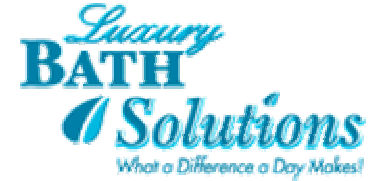


SHERILL MORGAN



# ***GREATER CINCINNATI HEALTH BENEFITS SURVEY***



Northern Kentucky  
CONVENTION CENTER



# Survey Team

Mark T. Morgan

President, SHERRILL MORGAN

Mike Williams

Vice President, SHERRILL MORGAN

Lisa Stamm, Esq.

Vice President, Consulting Services,  
SHERRILL MORGAN



# Survey Team

Erica Wagner  
Administrative Assistant,  
SHERRILL MORGAN

Michelle Middendorf, CPA  
SHERRILL MORGAN

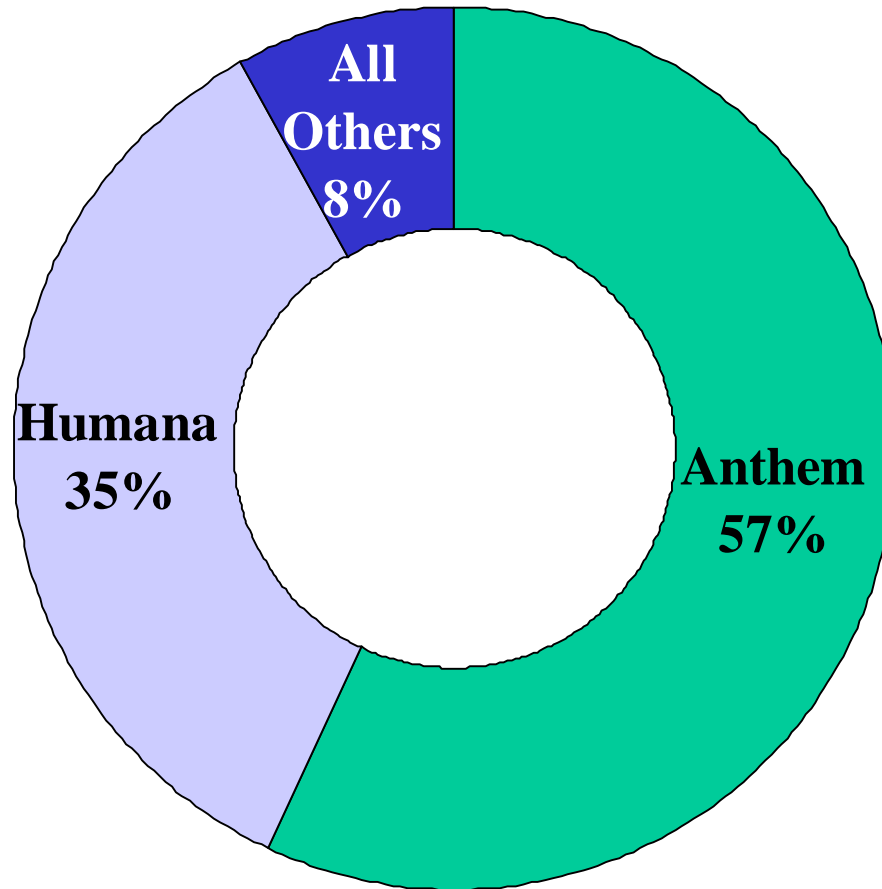
# Explanation of Survey

- 72 Plan Sponsors
- 77 Plans
- Rounding is used.
- Survey information is expected to be accurate through December 31, 2009.
- Some plan definitions vary outside the scope of the survey (Example: definition of “specialist” that falls under specialist office visit copay).
- Calculations were based on total amount of data provided. Organizations may have been excluded from specific calculations due to the lack of available information.
- Plan information not adjusted for HRA, HSA or Flex Reimbursements but calculated separately.

# Plan Sponsor Information

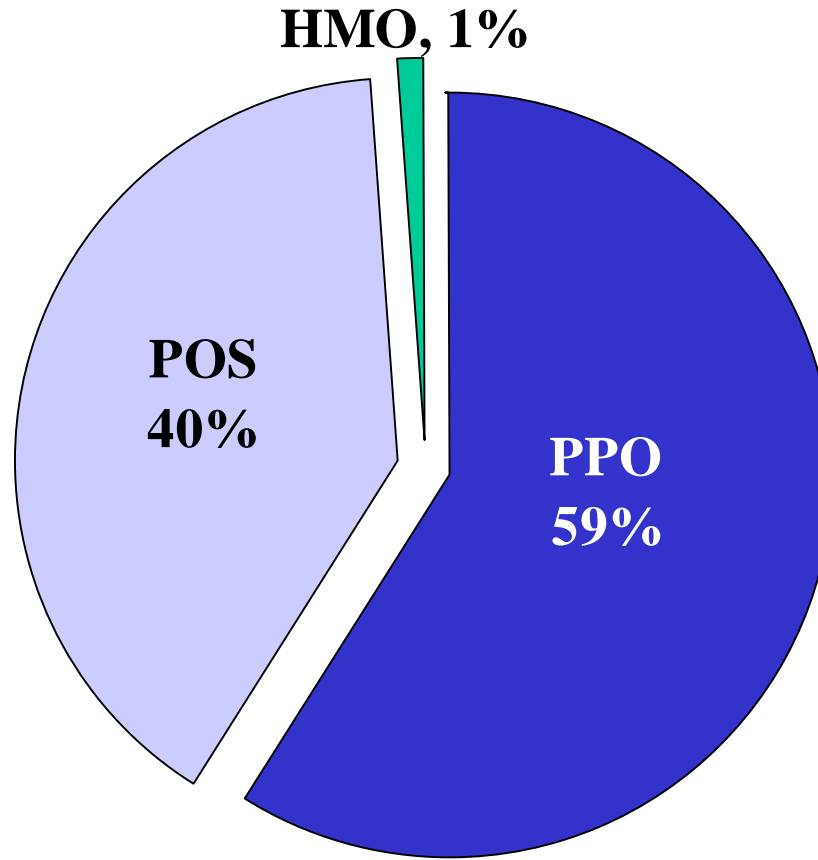


# Fully Insured Plans

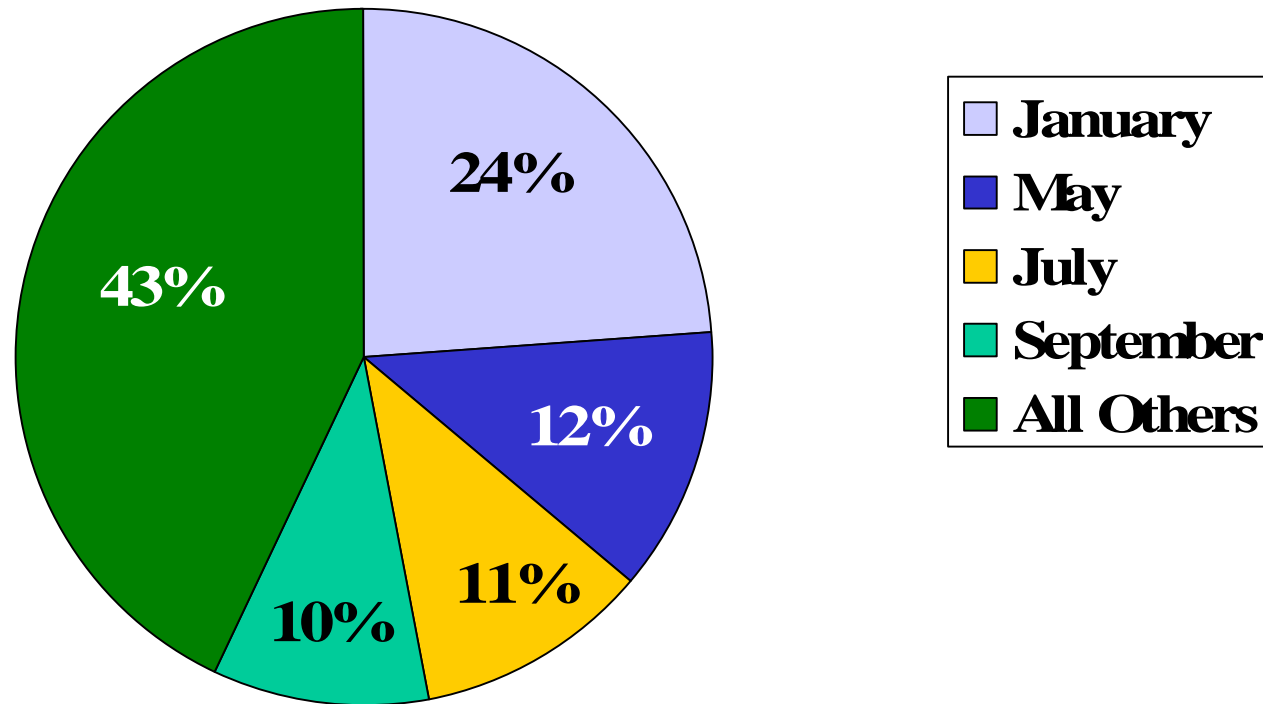


**Provider % of Plan Sponsors that are Fully Insured**

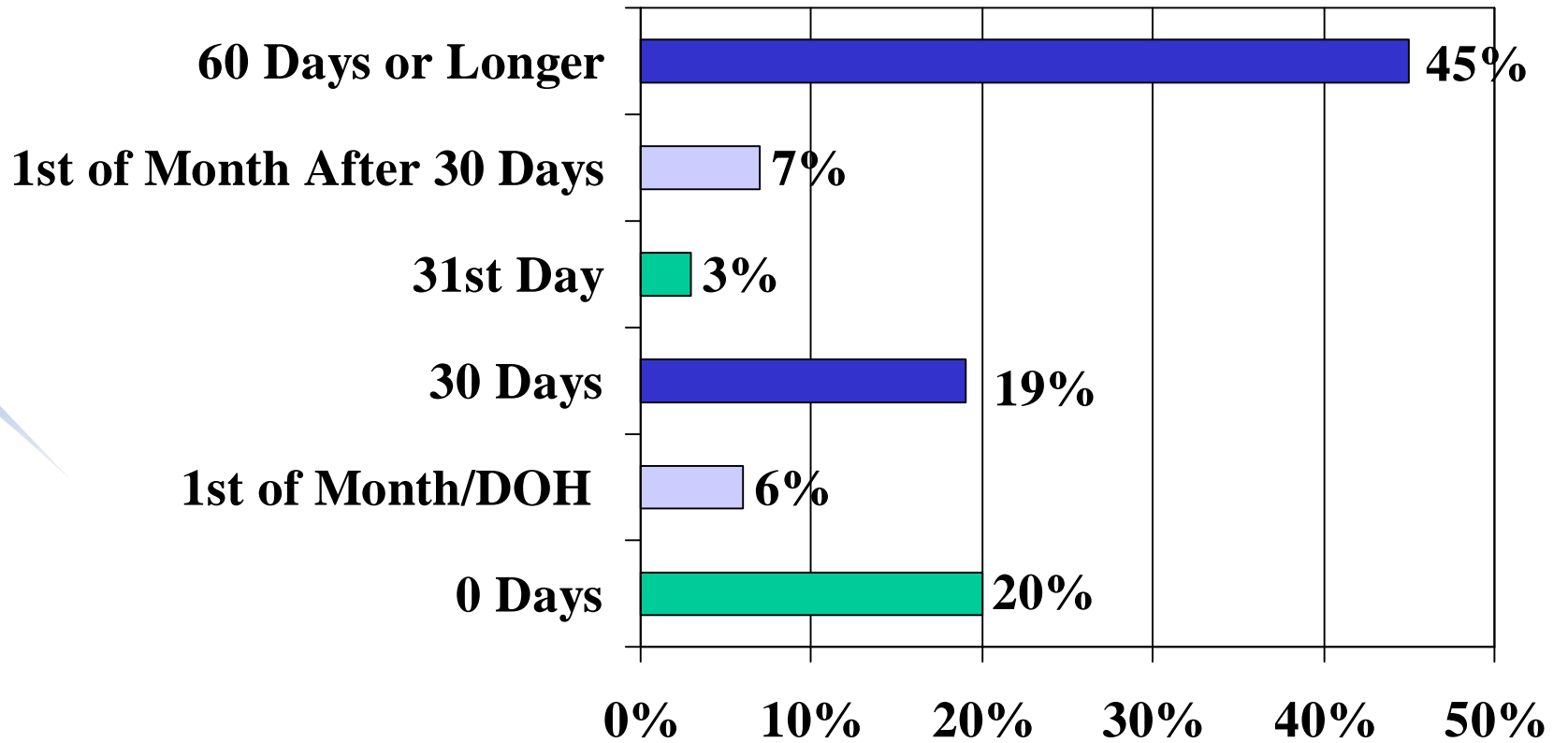
# Percent of Plan Types Offered



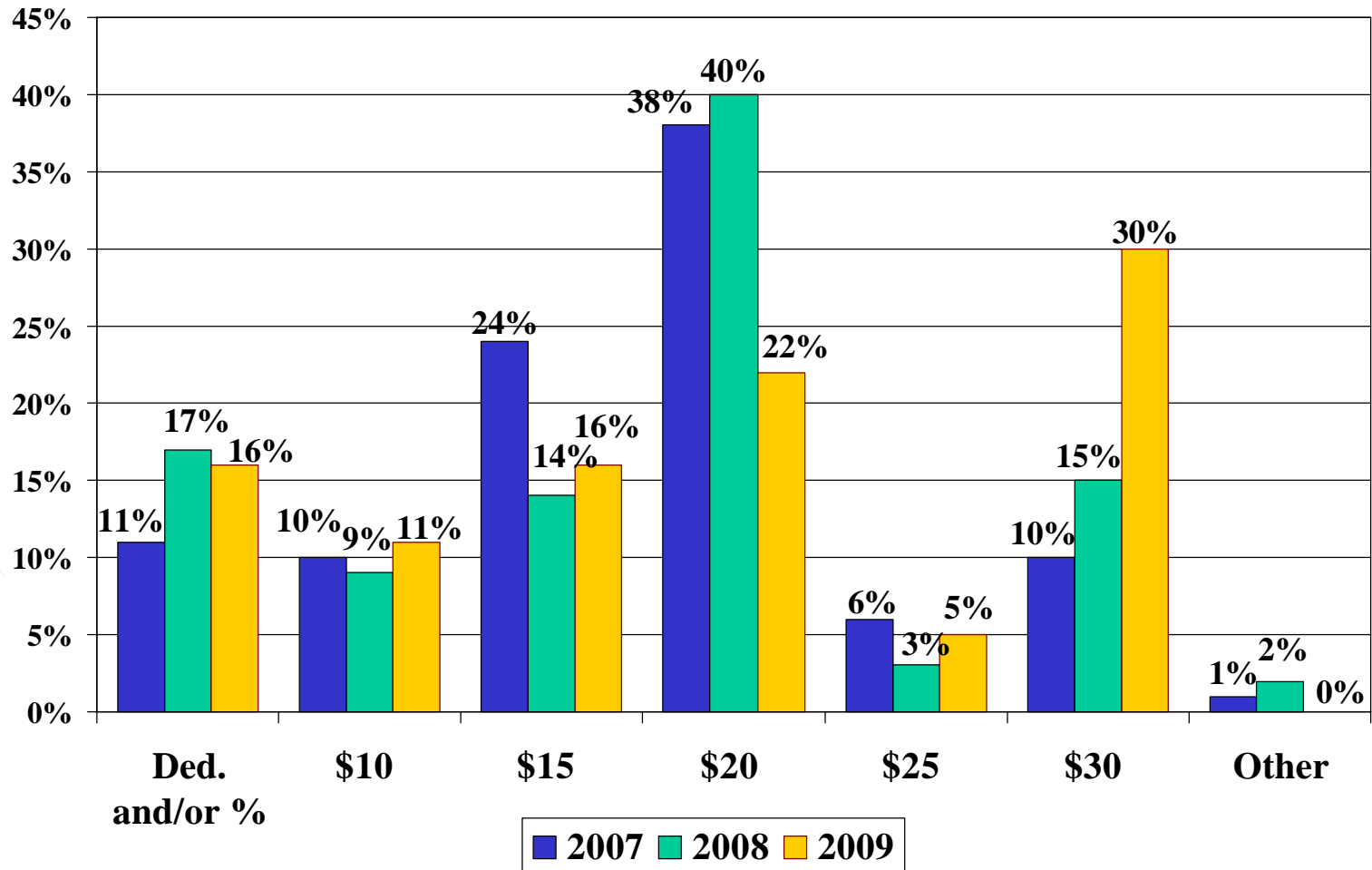
# Plan Renewal Month



# Plan Sponsor Waiting Period



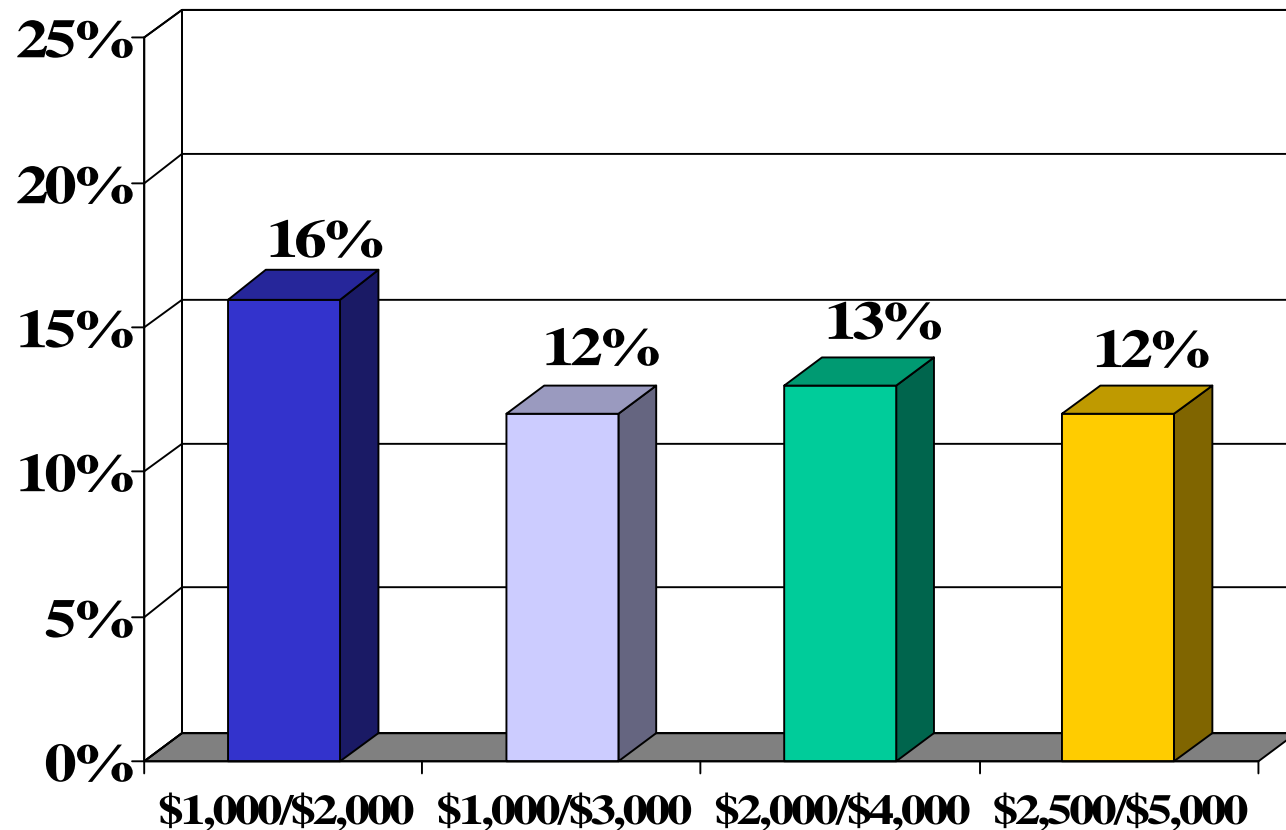
# Office Copays



Percent With Higher Specialist Office Copays: 65%  
 Average Specialist Office Copay Difference: \$21

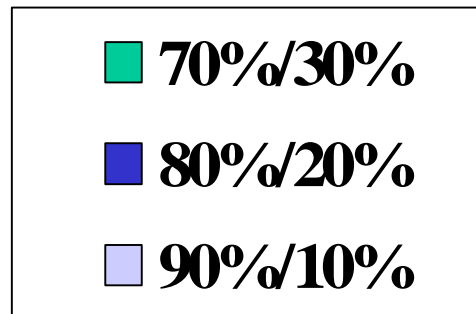
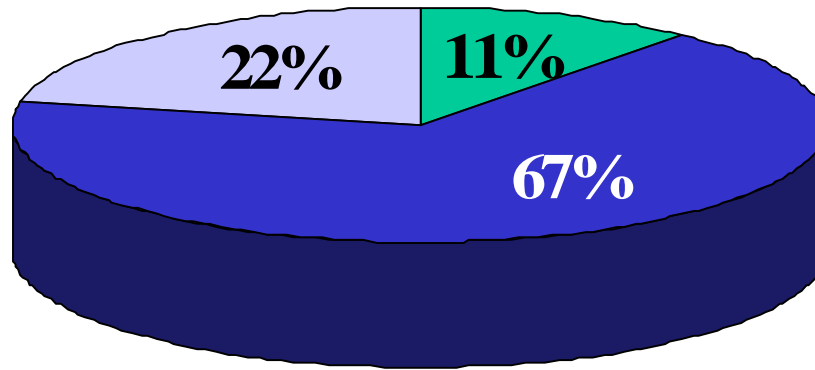
# Most Commonly Occurring Deductibles

Out of 77 plans, 87% have a deductible.



\* No other deductible structure reported exceeds 10% of the total.

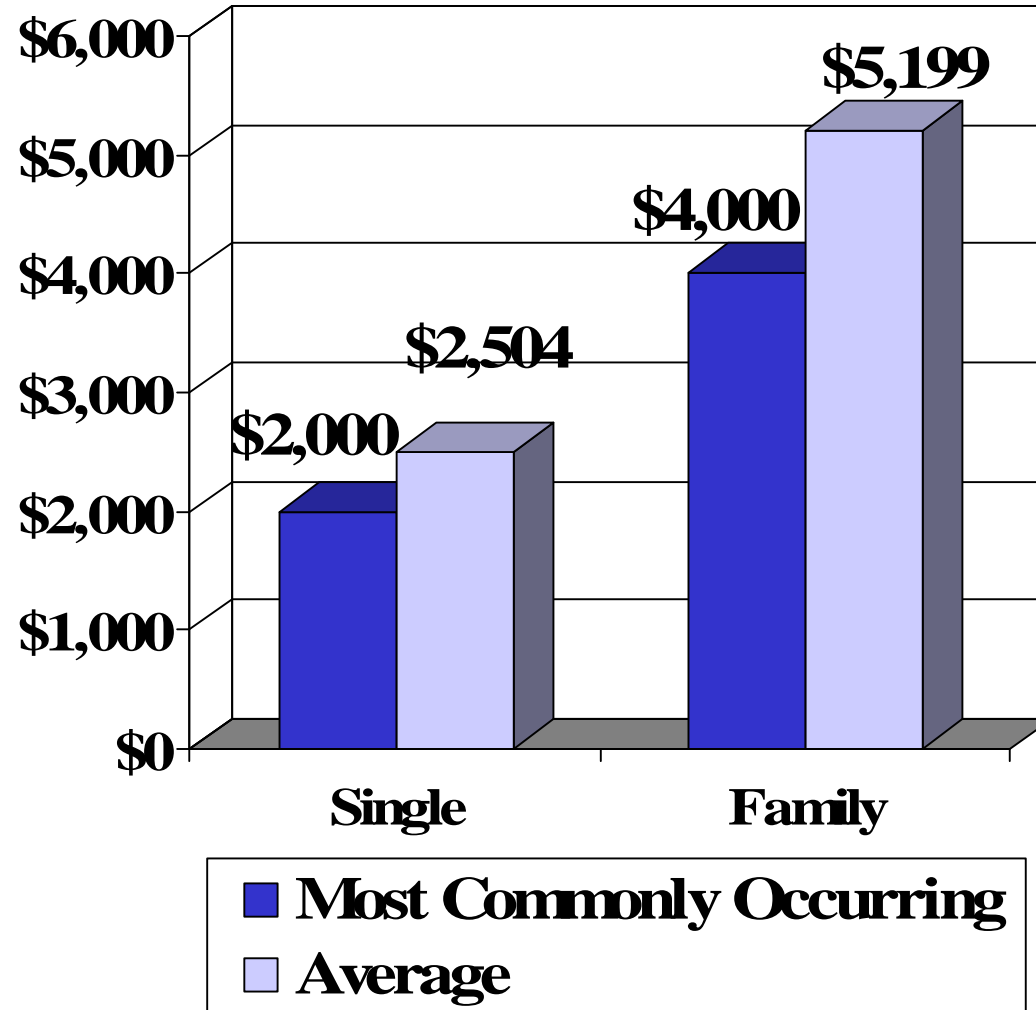
# Coinsurance



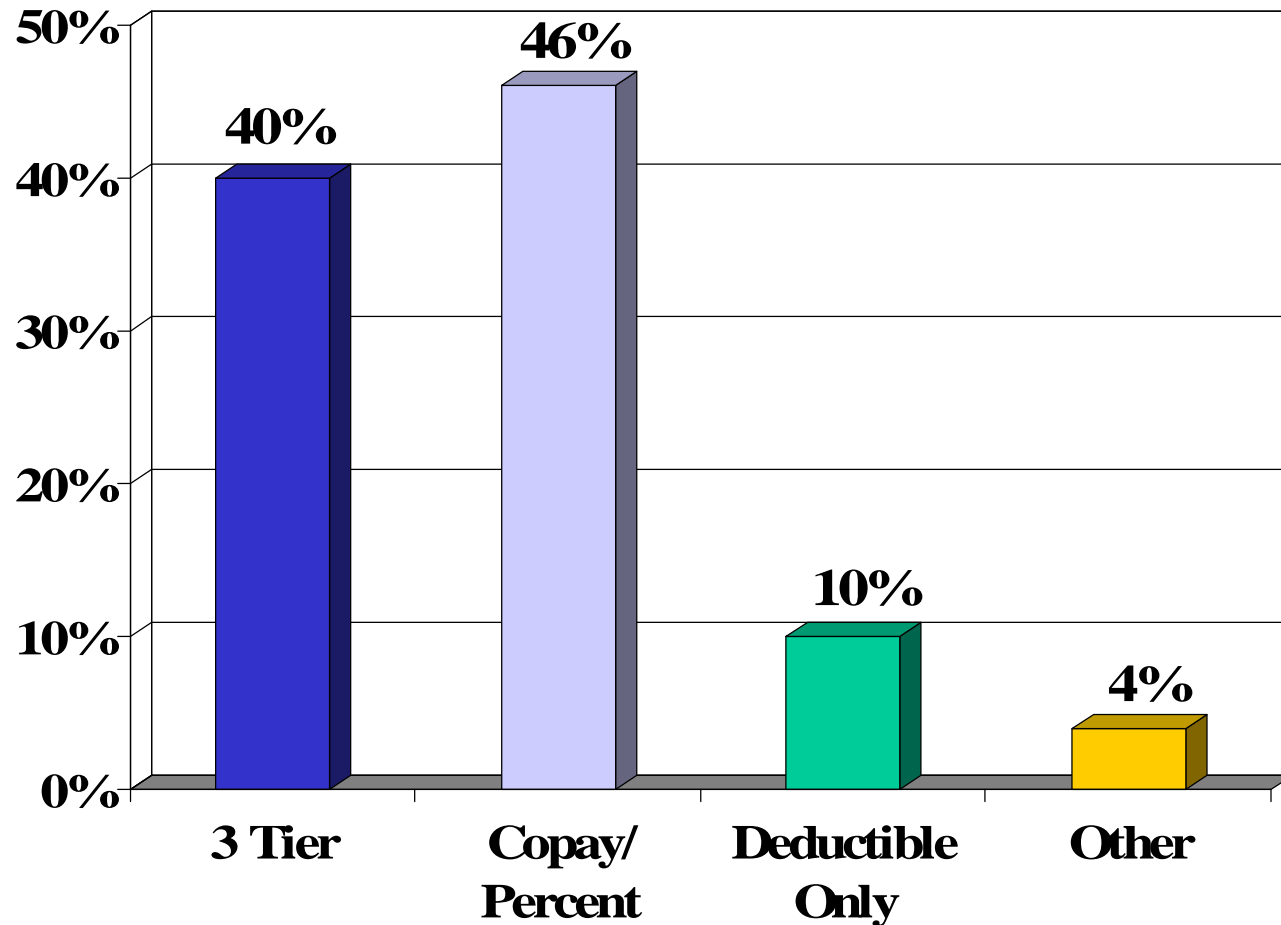
Out of 77 plans, 35% coinsurance.

# Out of Pocket Maximum

(includes deductible)



# Type of Prescription Benefits



- The most common 3 tier copay structure is \$10/\$25/\$40
- The most common copay/percent structure is \$10/\$35/\$55/25%

# Consumer-Driven Plan Options

Employee's Plan Election

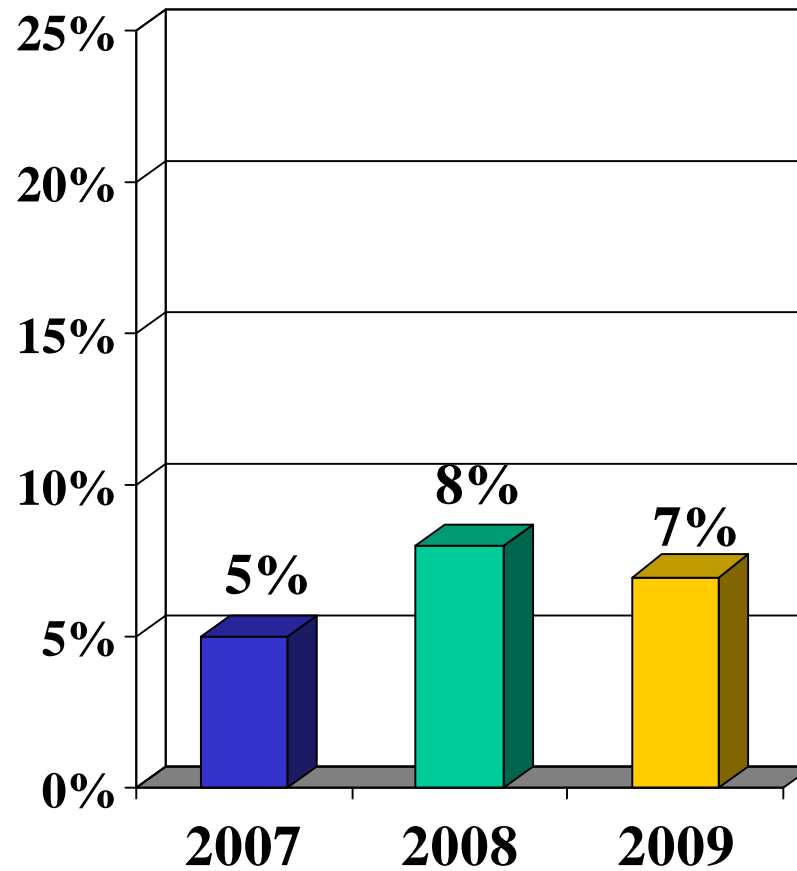
Flex Plans

HRA

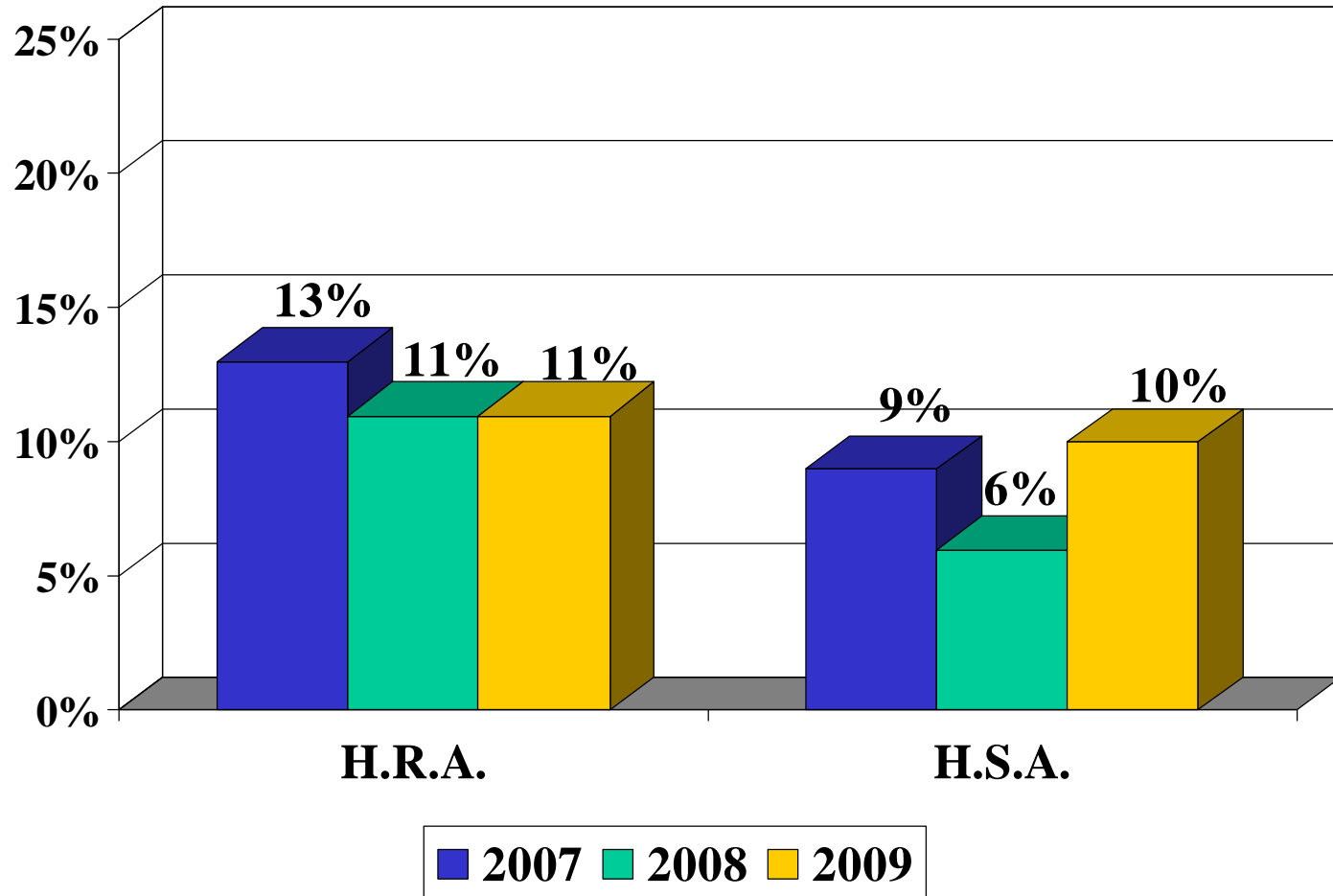
HSA



# Plan Sponsors Offering Multiple Plans

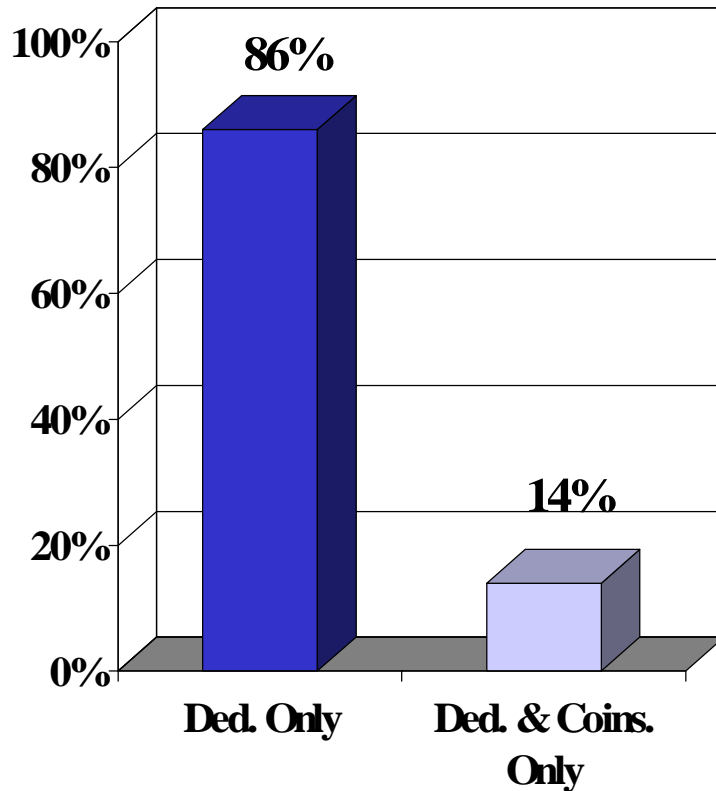


# Plan Sponsor HRA/HSA Utilization

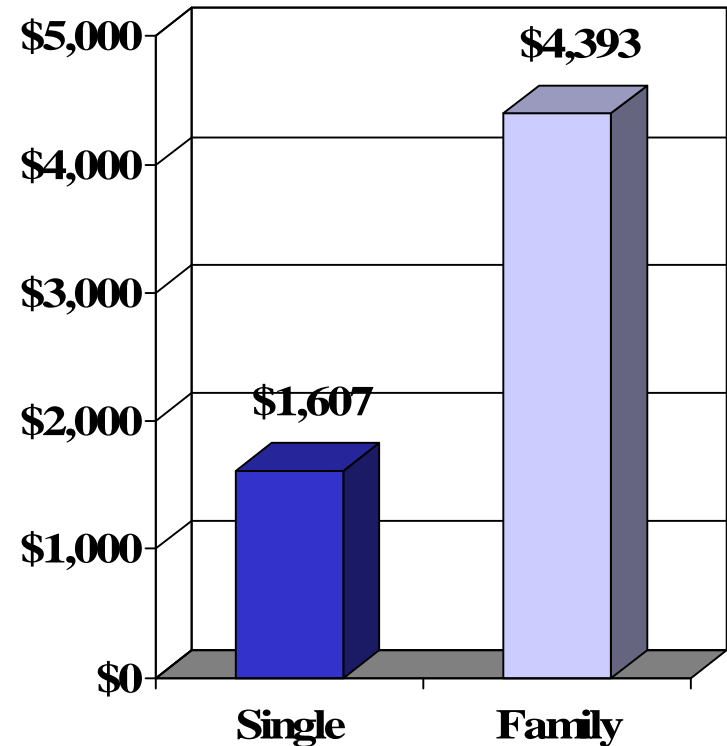


# Health Reimbursement Arrangements (HRAs)

Eligible Reimbursements



Benefit Level



# Cost Shifting or Sharing

Employee Contribution



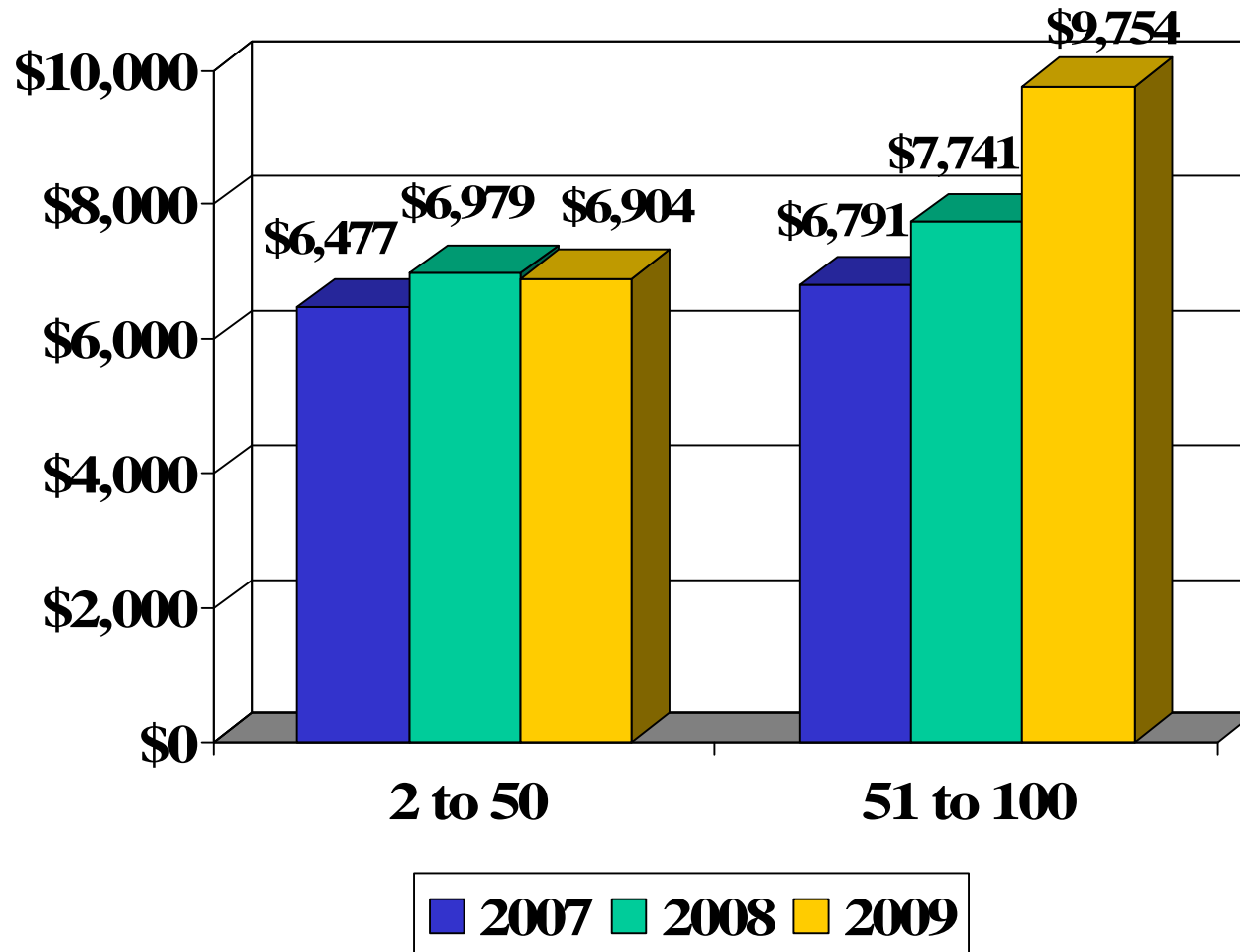
## % Change in Premium

- The average increase in premium for survey participants on their most recent health plan renewal:

19%

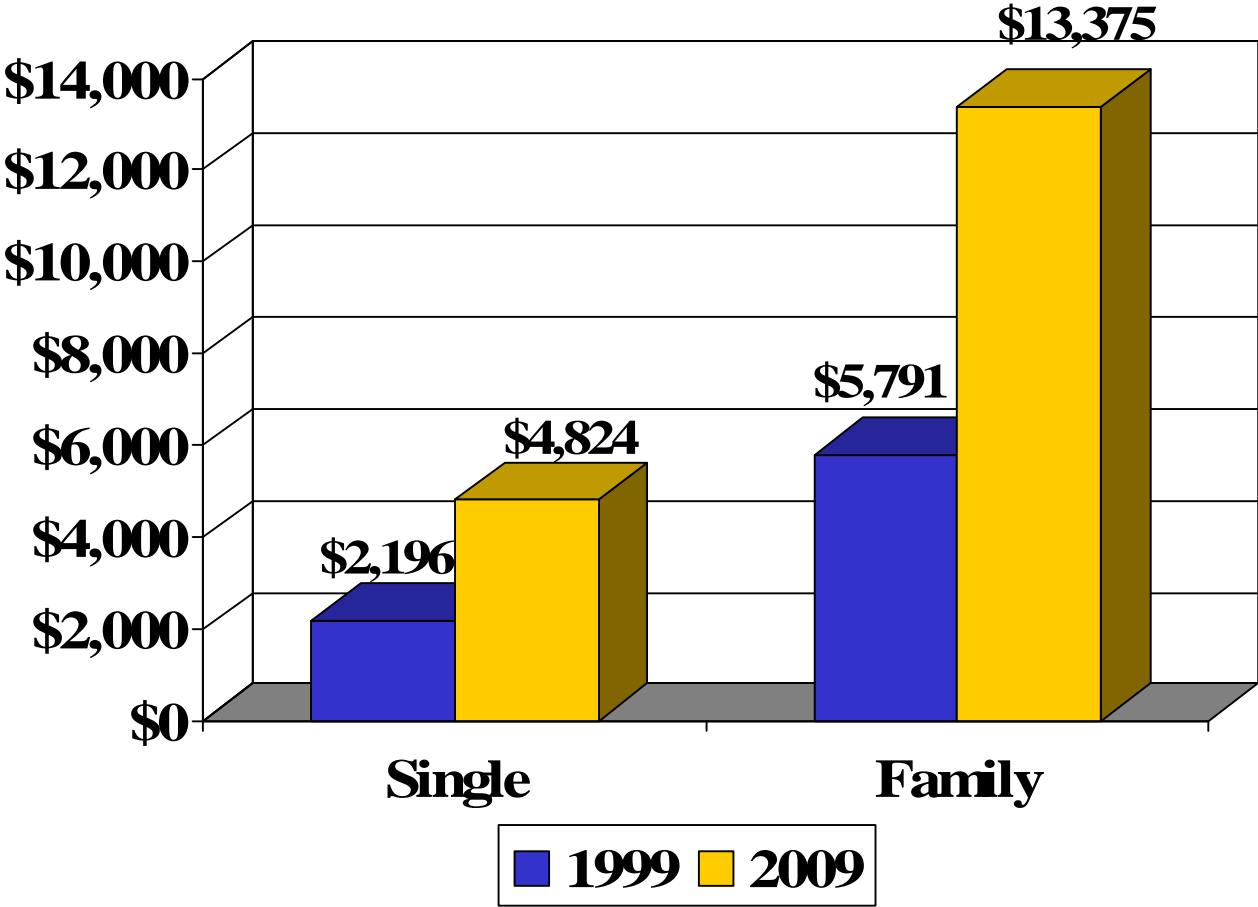
- This is the percent change from the plan the group had in 2008 to the renewal for that same plan with the same carrier in 2009.
- Changes that resulted from a decision to change the plan or carrier were not used for this calculation.

# Annual Unit Cost Comparison by Size & Total Population

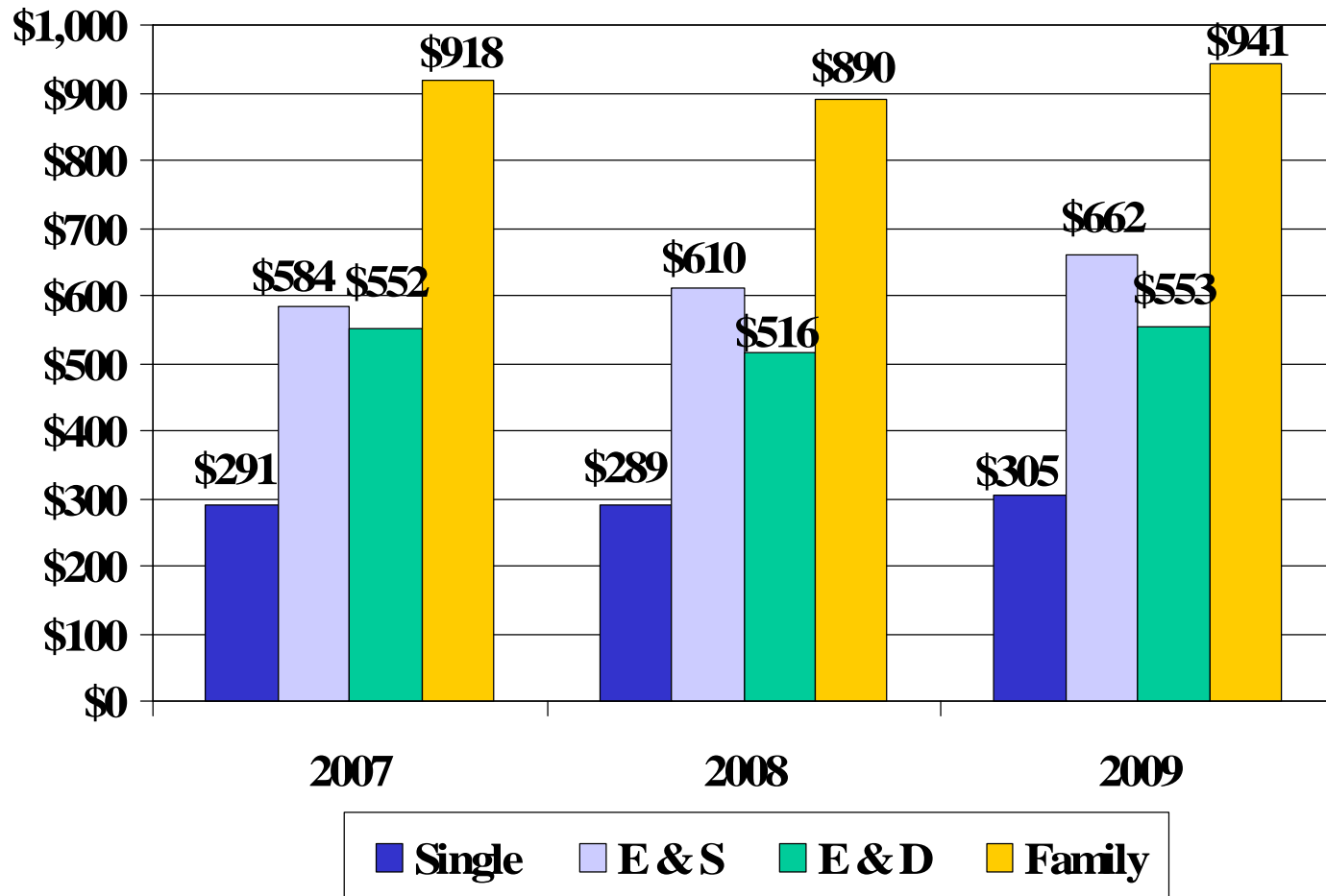


# National Data Comparison

Kaiser Employer Health Benefits Survey Average Annual Premiums for Single and Family Coverage



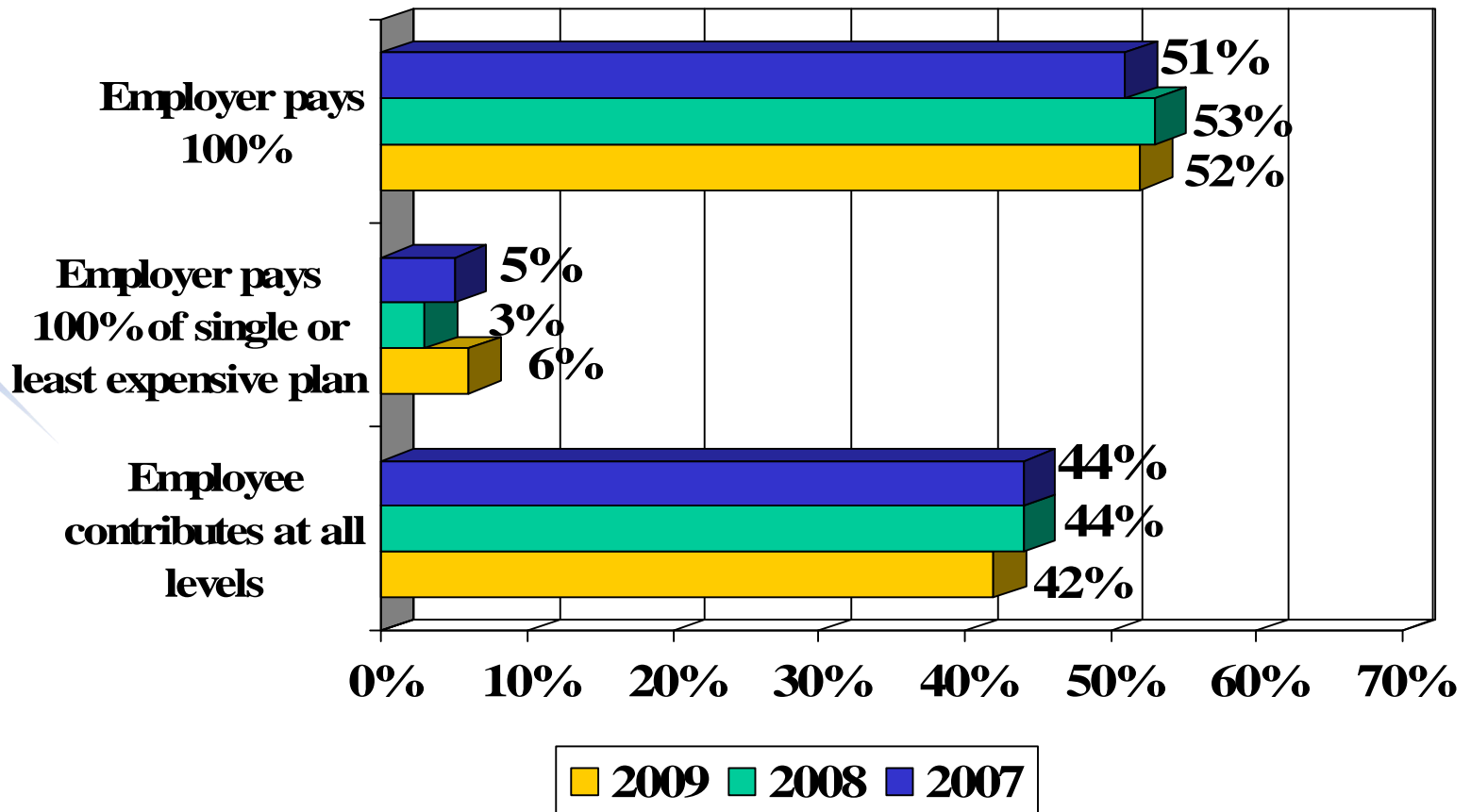
# Four Tiered Monthly Premiums



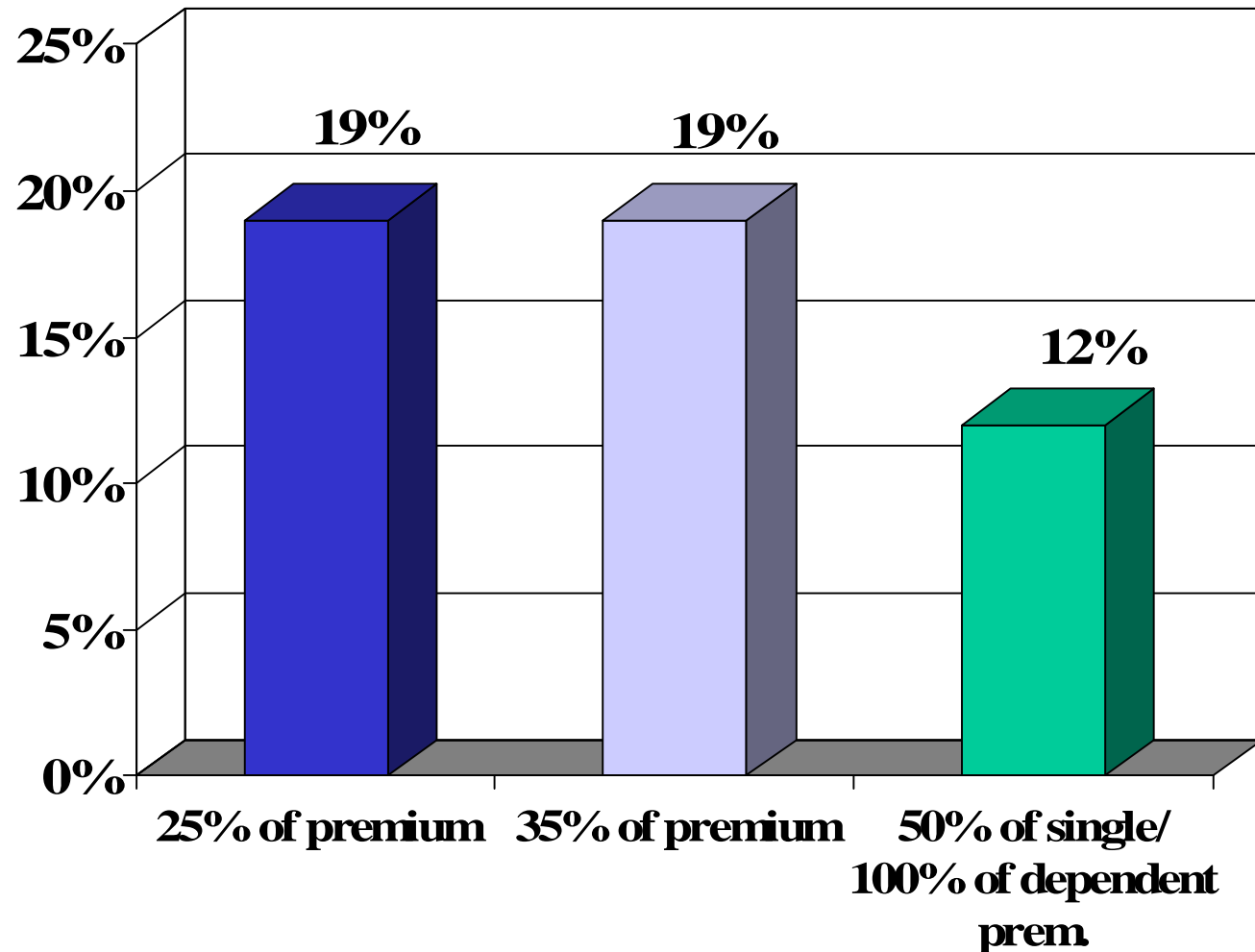
Kaiser Family Foundation (2009):  
 Avg. Single Monthly Premium was \$402  
 Avg. Family Monthly Premium was \$1,115

# Plan Sponsor Contribution

(How and when is premium valuable?)



## Most Commonly Occurring Employee Contribution Percentages



- The remaining 50% of plans with employee contribution reported had contribution amounts/percentages not reported by any other plan.

# Comparison of Survey Benefits, Benchmark Data

## Greater Cincinnati Health Benefits Survey

	2007	2008	2009	Trended
Employee Deductible	\$1,000	\$1,000	\$1,000	\$2,000
Family Deductible	\$2,000	\$2,000	\$2,000	\$4,000
Coinsurance	80%/20%	80%/20%	80%/20%	80%/20%
Office Visits	\$20	\$20	\$30	\$30
Emergency Room Visit	\$150	\$150	\$150	\$150 + ded. and/or coins.
Employee out-of-pocket max. (includes deductible)	\$1,000	\$1,000	\$2,000	\$3,000
Family out-of-pocket max. (includes deductible)	\$3,000	\$3,000	\$4,000	\$6,000
Prescriptions	\$10/\$35/\$55/ 25%	\$10/\$25/\$40	\$10/\$25/\$40	\$10/\$35/\$55/ 25%



## Questions?

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